

# Transformative and sustainable outcomes for obesity and diabetes in the age of GLP-1s

Priority Health has partnered with Virta to offer solutions with proven weight loss results with, without, and or after GLP-1s. Virta's solutions support members across the entire metabolic spectrum.



## Sustainable Weight Loss

Achieve drug-like obesity and prediabetes outcomes without medications



## Sustainable Weight Loss with Responsible Prescribing

Optimize GLP-1 spend with a proven clinically monitored off-ramp to sustained weight loss



## Diabetes Reversal\*

Reduce blood sugar A1c while eliminating medications

550+ organizations trust Virta as a validated partner



## The Value of Virta

Proven results across all demographics translate into real world savings

	Sustainable Weight Loss	Sustainable Weight Loss with Responsible Prescribing	Diabetes Reversal <sup>3</sup>
Virta Results	<b>13%<sup>1</sup></b> Weight loss without medication	<b>85%<sup>2</sup></b> of weight loss sustained a year after GLP-1 off-ramp	<b>1.3% A1c decrease at 1 year</b> <b>59% Rx reduction</b>
Clinical Eligibility	<b>Obesity, overweight, prediabetes</b> (BMI > 25, or A1c 5.7–6.4)	<b>Prescribed according to FDA guidelines</b>	<b>Type 2 Diabetes</b> (A1c ≥ 6.5)
Savings** Per Virta participants per month	<b>\$334<sup>4</sup></b>	<b>\$578<sup>5</sup></b>	<b>\$601<sup>6</sup></b>

# The Virta Member Experience



## Nutrition-first care

Instead of focusing on eating less, Virta members choose foods that reduce hunger.



## Care that works, results that last

Nutrition is customized to each member's preferences, culture, daily life, and budget.



## Decade of Rx experience

Providers use daily biomarkers to titrate and monitor medication off-ramp



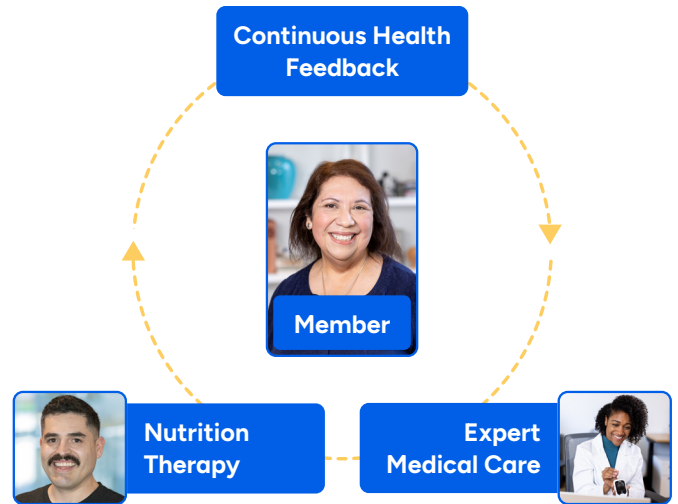
## Provider-led care that adapts

Dedicated health coach supports lasting behavior changes with oversight from licensed medical provider.



## Durable Medical Equipment

Supplies, including bluetooth connected glucose and ketone meter, connected body-weight scale and more.



1x per day engagement → **65%** of members stick with Virta for over a year<sup>7</sup>

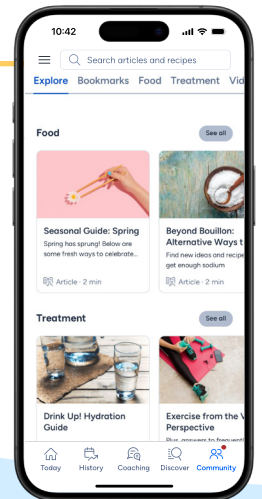
## Trusted, validated, experienced partner

100% fees at risk tied to clinical outcomes

Member communications drive 10–20% engagement in first year

3rd-party validated, 10+ peer-reviewed papers with outcomes out to 5 years

10+ years experience prescribing and optimizing cardiometabolic medication use



\* Virta defines Type 2 Diabetes Reversal as achieving an A1c below 6.5% without using diabetes medications other than metformin. This is medically termed "remission," as diabetes can return if lifestyle changes aren't maintained.

\*\* Based on Virta validated results. Gross savings will vary by group based on population.

1. McKenzie AL, Athinayanan SJ, McCue JJ, et al. Type 2 Diabetes Prevention Focused on Normalization of Glycemia: A Two-Year Pilot Study. *Nutrients*. 2021; 13(3):749.
2. McKenzie, A.L., Athinayanan, S.J. Impact of Glucagon-Like Peptide 1 Agonist Deprescription in Type 2 Diabetes in a Real-World Setting: A Propensity Score Matched Cohort Study. *Diabetes Ther* 15, 843–853 (2024).
3. Hallberg SJ et al. *Diabetes Ther*. 2018; 9(2): 583-612. Outcomes among one year completers (83% retention in Virta Treatment; 90% retention in Standard Care). Rx refers to the volume of diabetes prescriptions at one year (which excludes metformin) compared to baseline and multiple insulins prescribed to a patient were counted as one Rx.
4. Virta Health actuarial model projecting savings from the following categories: Reduced T2D Progression, Medical Savings, GLP-1 Avoidance, Productivity Increase. Trended to 2025 using 7% annually. T2D progression and productivity calculations utilize estimated A1c when lab A1c is unavailable.
5. Virta Health actuarial model projecting savings from the following categories: Medical Savings, GLP-1 Avoidance, Productivity Increase. Trended to 2025 using 7% annually. Actual weight loss and BMI among Virta patients in Sustainable Weight Loss program.
6. Based on real-world claims savings analysis using third-party validated methodology. Virta Health, Analysis of Type 2 Diabetes Reversal Cost Savings, Sept 2021 (Virta); Trended 4 years using 6.5% for Medical costs and 11.9% for Rx costs.
7. Virta Health Registry for Remote Care of Chronic Conditions: Clinical outcomes among real-world patients with type 2 diabetes treated one year. Results as of November 2024.