2024 OPEN ENROLLMENT PERIOD

My**Priority** Agent guidebook

Priority Health



Whether you're a new agent or a seasoned veteran selling My**Priority** plans, we're excited to have you on our team. Our goal is to provide you with the information and resources you need to sell MyPriority plans and support your clients.

We truly value your partnership and commitment to Priority Health.

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TABLE OF CONTENTS

We have lots of information and updates to share to prepare you for OEP 2024. Follow along in your guidebook; add notes, write down questions to ask or just doodle. Don't worry – there won't be a quiz at the end of the session.

2024 regulatory changes and impact

- Four nonstandardized plan option limit
- Plan marketing name restrictions

2024 MyPriority plans

- · Plan naming convention
- Plan name and deductible crosswalk
- Product and benefit offering changes
- · Narrow network changes
- · Plan comparisons

Operational updates and enhancements

- · OEP readiness checklist
- · ABOB enhancements

Guest Speaker: HealthSherpa

Benefits of using HealthSherpa

Featured Topic: Pharmacy

- · Pharmacy trends
- · Core benefit changes
- · 2024 Formulary

2024 rates and commissions

- · 2024 rates
- · 2024 commission structure

Resources

- · Agent center
- Agent services
- · Commissions and licensing
- · FFM

2024 REGULATORY CHANGES AND IMPACT

Jonathan Clifford

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2024 REGULATORY CHANGES AND IMPACT

Significant regulatory changes were issued by the Centers for Medicare and Medicaid (CMS) and supported by the Department of Insurance and Financial Services (DIFS). These regulations heavily influenced the MyPriority 2024 product go-to-market strategy.



- Finalized limit of four nonstandardized plan options* in any service area for PY 2024 and two nonstandardized plans for PY 2025 and subsequent plan years.
- Finalized changes to require QHP plan and plan variant marketing names to include correct information, without omission of material fact, and not include content that is misleading.



• DIFS expanded upon the CMS guidance, and cost share references are not allowed in marketing names.

* Nonstandardized plan options per product network type (HMO, PPO, etc.), metal level (excluding catastrophic plans) and inclusion of dental and/or vision benefit coverage.

NOTES			

2024 MYPRIORITY PLANS

Plan naming convention

To comply with the new marketing name rules from CMS and DIFS, we named our MyPriority plans using the metal level and one word that we feel easily conveys the plan's offerings and level of benefits.

Bronze plans = Value Bronze

Silver plans = Prime Silver
Balanced Silver
Premier Silver

Gold plans = Enhanced Gold

Standard plans = Standard Bronze
Standard Silver
Standard Gold



MyPriority plan crosswalk

Bronze plans				
2023 plan	2024 deductible	2024 plan		
MyPriority HSA Bronze 7100		MyPriority Value Bronze HSA		
MyPriority HSA Bronze 7100 - Spectrum Health Partners		MyPriority Value Bronze HSA Corewell Health West Michigan Network		
MyPriority HSA Bronze 7100 - Bronson Healthcare Partners		MyPriority Value Bronze HSA Bronson Healthcare Partners		
MyPriority HSA Bronze 7100 - Beaumont Health Network	\$7,200 / \$14,400	MyPriority Value Bronze HSA Southeast Michigan Network		
MyPriority HSA Bronze 7100 - Ascension St. John Providence Network		MyPriority Value Bronze HSA Southeast Michigan Network		
MyPriority HSA Bronze 7100 - Trinity Health East Network		MyPriority Value Bronze HSA Southeast Michigan Network (Wayne, Oakland, Macomb)		
MyPriority HSA Bronze 7100 - Trinity Health East Network		MyPriority Value Bronze HSA Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)		
MyDrigrity Prop 2 0100		M. Oriority Value Propre		
MyPriority Bronze 9100		MyPriority Value Bronze		
MyPriority Bronze 9100 - Spectrum Health Partners		MyPriority Value Bronze Corewell Health West Michigan Network		
MyPriority Bronze 9100 - Bronson Healthcare Partners		MyPriority Value Bronze Bronson Healthcare Partners		
MyPriority Bronze 9100 - Beaumont Health Network		MyPriority Value Bronze Southeast Michigan Network		
MyPriority Bronze 9100 - Ascension St. John Providence Network	\$9,400 / \$18,800	MyPriority Value Bronze Southeast Michigan Network		
MyPriority Bronze 9100 - Trinity Health East Network		MyPriority Value Bronze Southeast Michigan Network (Wayne, Oakland, Macomb)		
MyPriority Bronze 9100 - Trinity Health East Network		MyPriority Value Bronze Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)		
MyPriority Telehealth PCP Bronze 9100 - Virtual First		MyPriority Value Bronze		
MyPriority Travel Bronze 9100		MyPriority Standard Bronze Travel		

MyPriority plan crosswalk

	Silver plans	
2023 plan	2024 deductible	2024 plan
MyPriority Silver 3600		MyPriority Balanced Silver
MyPriority Silver 3600 - Spectrum Health Partners		MyPriority Balanced Silver Corewell Health West Michigan Network
MyPriority Silver 3600 - Bronson Healthcare Partners		MyPriority Balanced Silver Bronson Healthcare Partners
MyPriority Silver 3600 - Beaumont Health Network	\$3,600 / \$7,200	MyPriority Balanced Silver Southeast Michigan Network
MyPriority Silver 3600 - Ascension St. John Providence Network		MyPriority Balanced Silver Southeast Michigan Network
MyPriority Silver 3600 - Trinity Health East Network		MyPriority Balanced Silver Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Silver 3600 - Trinity Health East Network		MyPriority Balanced Silver Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)
MyPriority Silver 3600 – Off Marketplace		MyPriority Balanced Silver Off Marketplace
MyPriority Silver 3600 – Off Marketplace - Spectrum Health Partners		MyPriority Balanced Silver Off Marketplace Corewell Health West Michigan Network
MyPriority Silver 3600 – Off Marketplace - Bronson Healthcare Partners		MyPriority Balanced Silver Off Marketplace Bronson Healthcare Partners
MyPriority Silver 3600 – Off Marketplace - Beaumont Health Network	\$3,600 / \$7,200	MyPriority Balanced Silver Off Marketplace Southeast Michigan Network
MyPriority Silver 3600 – Off Marketplace - Ascension St. John Providence Network		MyPriority Balanced Silver Off Marketplace Southeast Michigan Network
MyPriority Silver 3600 – Off Marketplace - Trinity Health East Network		MyPriority Balanced Silver Off Marketplace Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Silver 3600 – Off Marketplace - Trinity Health East Network		MyPriority Balanced Silver Off Marketplace Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)

Silver plans					
2023 plan	2024 deductible	2024 plan			
MyPriority Silver 5500		MyPriority Premier Silver			
MyPriority Silver 5500 - Spectrum Health Partners		MyPriority Premier Silver Corewell Health West Michigan Network			
MyPriority Silver 5500 - Bronson Healthcare Partners		MyPriority Premier Silver Bronson Healthcare Partners			
MyPriority Silver 5500 - Beaumont Health Network		MyPriority Premier Silver Southeast Michigan Network			
MyPriority Silver 5500 - Ascension St. John Providence Network	\$5,500 / \$11,000	MyPriority Premier Silver Southeast Michigan Network			
MyPriority Silver 5500 - Trinity Health East Network		MyPriority Premier Silver Southeast Michigan Network (Wayne, Oakland, Macomb)			
MyPriority Silver 5500 - Trinity Health East Network		MyPriority Premier Silver Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)			
MyPriority Telehealth PCP Silver 5500 - Virtual First		MyPriority Premier Silver			
MyPriority Travel Silver 5500		MyPriority Standard Silver Travel			

MyPriority plan crosswalk

Silver	Off Marketplac	ce plans
2023 plan	2024 deductible	2024 plan
MyPriority Silver 5500 - Off Marketplace		MyPriority Premier Silver Off Marketplace
MyPriority Silver 5500 - Off Marketplace - Spectrum Health Partners		MyPriority Premier Silver Off Marketplace Corewell Health West Michigan Network
MyPriority Silver 5500 - Off Marketplace - Bronson Healthcare Partners		MyPriority Premier Silver Off Marketplace Bronson Healthcare Partners
MyPriority Silver 5500 - Off Marketplace - Beaumont Health Network		MyPriority Premier Silver Off Marketplace Southeast Michigan Network
MyPriority Silver 5500 - Off Marketplace - Ascension St. John Providence Network	\$5,500 / \$11,000	MyPriority Premier Silver Off Marketplace Southeast Michigan Network
MyPriority Silver 5500 - Off Marketplace - Trinity Health East Network		MyPriority Silver 5500 - Off Marketplace Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Silver 5500 - Off Marketplace - Trinity Health East Network		MyPriority Premier Silver Off Marketplace Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)
MyPriority Telehealth PCP Silver 5500 - Virtual First - Off Marketplace		MyPriority Premier Silver Off Marketplace
MyPriority HSA Silver 3000 - Off Marketplace		MyPriority Prime Silver HSA Off Marketplace
MyPriority HSA Silver 3000 - Off Marketplace - Spectrum Health Partners		MyPriority Prime Silver HSA Off Marketplace Corewell Health West Michigan Network
MyPriority HSA Silver 3000 - Off Marketplace - Bronson Healthcare Partners		MyPriority Prime Silver HSA Off Marketplace Bronson Healthcare Partners
MyPriority HSA Silver 3000 - Off Marketplace - Beaumont Health Network	\$3,200 / \$6,400	MyPriority Prime Silver HSA Off Marketplace Southeast Michigan Network
MyPriority HSA Silver 3000 - Off Marketplace - Ascension St. John Providence Network		MyPriority Prime Silver HSA Off Marketplace Southeast Michigan Network
MyPriorityHSA Silver 3000 - Off Marketplace - Trinity Health East Network		MyPriority Prime Silver HSA Off Marketplace Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority HSA Silver 3000 - Off Marketplace - Trinity Health East Network		MyPriority Prime Silver HSA Off Marketplace Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)

Gold plans					
2023 plan 2024 deductible 2024 plan					
MyPriority Gold Copay+ - Spectrum Health Partners		MyPriority Enhanced Gold Corewell Health West Michigan Network			
MyPriority Gold Copay+ - Bronson Healthcare Partners		MyPriority Enhanced Gold Bronson Healthcare Partners			
MyPriority Gold Copay+ - Beaumont Health Network		MyPriority Enhanced Gold Southeast Michigan Network			
MyPriority Gold Copay+ - Ascension St. John Providence Network	\$0/\$0	MyPriority Enhanced Gold Southeast Michigan Network			
MyPriority Gold Copay+- Trinity Health East Network		MyPriority Enhanced Gold Southeast Michigan Network (Wayne, Oakland, Macomb)			
MyPriority Gold Copay+ - Trinity Health East Network		MyPriority Enhanced Gold Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)			

	Standard plan	ns
2023 plan	2024 deductible	2024 plan
MyPriority Standard Bronze 7500		MyPriority Standard Bronze
MyPriority Standard Bronze 7500 - Spectrum Health Partners		MyPriority Standard Bronze Corewell Health West Michigan Network
MyPriority Standard Bronze 7500 - Bronson Healthcare Partners		MyPriority Standard Bronze Bronson Healthcare Partners
MyPriority Standard Bronze 7500 - Beaumont Health Network	_	MyPriority Standard Bronze Southeast Michigan Network
MyPriority Standard Bronze 7500 - Ascension St. John Providence Network	\$7,500 / \$15,000	MyPriority Standard Bronze Southeast Michigan Network
MyPriority Standard Bronze 7500 - Trinity Health East Network		MyPriority Standard Bronze Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Standard Bronze 7500 - Trinity Health East Network		MyPriority Standard Bronze Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)
MyPriority Travel Bronze 9100		MyPriority Standard Bronze Travel
MyPriority Standard Silver 5800		MyPriority Standard Silver
MyPriority Standard Silver 5800 - Spectrum Health Partners		MyPriority Standard Silver Corewell Health West Michigan Network
MyPriority Standard Silver 5800 - Bronson Healthcare Partners		MyPriority Standard Silver Bronson Healthcare Partners
MyPriority Standard Silver 5800 - Beaumont Health Network		MyPriority Standard Silver Southeast Michigan Network
MyPriority Standard Silver 5800 - Ascension St. John Providence Network	\$5,900 / \$11,800	MyPriority Standard Silver Southeast Michigan Network
MyPriority Standard Silver 5800 - Trinity Health East Network		MyPriority Standard Silver Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Standard Silver 5800 - Trinity Health East Network		MyPriority Standard Silver Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)
MyPriority Travel Silver 5500		MyPriority Standard Silver Travel
MyPriority Standard Gold 2000		MyPriority Standard Gold
MyPriority Standard Gold 2000 - Spectrum Health Partners		MyPriority Standard Gold Corewell Health West Michigan Network
MyPriority Standard Gold 2000 - Bronson Healthcare Partners	_	MyPriority Standard Gold Bronson Healthcare Partners
MyPriority Standard Gold 2000 - Beaumont Health Network		MyPriority Standard Gold Southeast Michigan Network
MyPriority Standard Gold 2000 - Ascension St. John Providence Network	\$1,500 / \$3,000	MyPriority Standard Gold Southeast Michigan Network
MyPriority Standard Gold 2000 - Trinity Health East Network		MyPriority Standard Gold - Southeast Michigan Network (Wayne, Oakland, Macomb)
MyPriority Standard Gold 2000 - Trinity Health East Network		MyPriority Standard Gold Trinity Health East Network (Washtenaw, Livingston, parts of Jackson)

PRODUCT AND BENEFIT OFFERING CHANGES

Product changes for 2024:

MyPriority Telehealth PCP - Virtual First plans

- · Sunsetting these plans for 2024.
- · Crosswalk members into broad network plans:
 - MyPriority Telehealth PCP Bronze 9100 Virtual First to MyPriority Value Bronze.
 - MyPriority Telehealth PCP Silver 5500 Virtual First to MyPriority Premier Silver.
 - MyPriority Telehealth PCP Silver 5500 Virtual First Off Marketplace to MyPriority Premier Silver Off Marketplace.

MyPriority Travel plans

- · Offer travel benefit as a Standard Bronze and Silver plan variation.
- · Crosswalk current travel members into Standard Travel plans.

New benefit offering for 2024:

Virtual primary care benefit

- · A new benefit that allows members to access virtual primary care for a low \$10 copay per visit.
- · Virtual primary care is provided through the Corewell Health Virtual Primary Care practice.
- The virtual primary care provider can prescribe medications, help manage a chronic condition, develop a treatment plan and refer to a specialist.
- · The virtual primary care benefit is only available on the following nonstandard plans:
 - All MyPriority broad network plans.
 - MyPriority Corewell Health West Michigan Network plans.

Common questions about virtual primary care:

- Q. If I schedule a virtual visit with my current PCP, is that the same cost as using the virtual primary care benefit?
- A. No. If you schedule a virtual visit with your PCP, you will be charged for a primary care visit.
- Q. How do I access virtual primary care?
- A. You will access it through your Priority Health member account or app.

More information regarding the virtual primary care benefit will be provided in the coming weeks.

NARROW NETWORK CHANGES

To better serve our members, we made strategic changes to MyPriority narrow networks that continue to let members control health care costs without compromising quality.

Significant changes

- · New narrow network: Southeast Michigan Network
 - Beaumont Health Network will be part of the newly formed Southeast Michigan Network.
 - Trinity Health East Network will be split; Washtenaw, Livingston and parts of Jackson counties will remain as Trinity Health East Network, and Wayne, Oakland and Macomb counties will now be included in the Southeast Michigan Network.
- Discontinued narrow network: Ascension St. John Providence Network has been discontinued, and members will be moved into the newly formed Southeast Michigan Network.

Note: The doctors and hospitals affiliated with Ascension St. John Providence Network will continue to be a part of our MyPriority broad HMO network.

Minor change

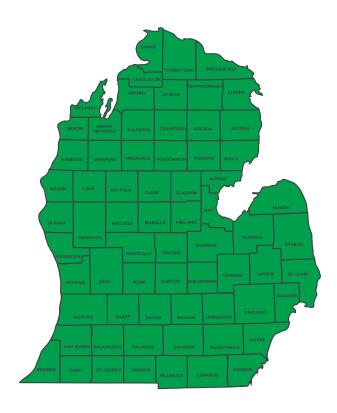
· Spectrum Health Partners is changing its name to Corewell Health West Michigan Network.

No change

· Bronson Healthcare Partners

NOTES			

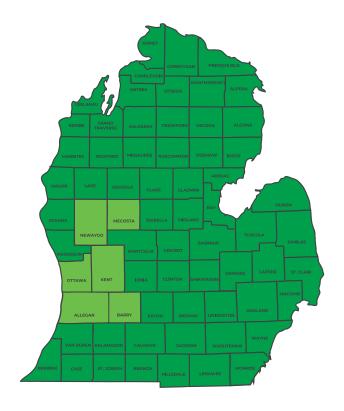
2024 MYPRIORITY NARROW NETWORK PLAN OPTIONS



• Plans available in all Lower Michigan counties

- · MyPriority Value Bronze
- · MyPriority Value Bronze HSA
- · MyPriority Standard Bronze Travel
- · MyPriority Standard Bronze
- · MyPriority Premier Silver
- · MyPriority Premier Silver Off Marketplace
- · MyPriority Balanced Silver

- MyPriority Balanced Silver Off Marketplace
- MyPriority Prime Silver HSA Off Marketplace
- · MyPriority Standard Silver Travel
- · MyPriority Standard Silver
- · MyPriority Standard Gold



Corewell Health West Michigan Network

Kent, Barry, Mecosta, Newaygo, and Ottawa counties and a portion of Allegan County. ZIP codes in Allegan: 49070, 49311, 49314, 49323, 49328, 49335, 49344, 49348, 49406, 49408, 49416, 49419, 49423, 49453

- MyPriority Value Bronze Corewell Health West Michigan Network
- MyPriority Value Bronze HSA Corewell Health West Michigan Network
- MyPriority Standard Bronze Corewell Health West Michigan Network
- MyPriority Premier Silver Corewell Health West Michigan Network
- · MyPriority Premier Silver Off Marketplace Corewell Health West Michigan Network
- MyPriority Balanced Silver Corewell Health West Michigan Network

- MyPriority Balanced Silver Off Marketplace Corewell Health West Michigan Network
- MyPriority Prime Silver HSA Off Marketplace Corewell Health West Michigan Network
- MyPriority Standard Silver Corewell Health West Michigan Network
- MyPriority Enhanced Gold Corewell Health West Michigan Network
- MyPriority Standard Gold Corewell Health West Michigan Network

2024 MYPRIORITY NARROW NETWORK PLAN OPTIONS

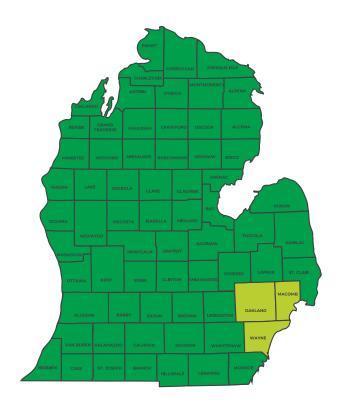


Bronson Healthcare Partners

Kalamazoo, Van Buren and a portion of Calhoun counties. ZIP codes in Calhoun County where this narrow network is offered: 49011, 49014, 49015, 49017, 49021, 49029, 49033, 49037, 49051, 49052, 49068, 49076, 49092, 49094

- MyPriority Value Bronze Bronson Healthcare Partners
- · MyPriority Value Bronze HSA Bronson Healthcare Partners
- · MyPriority Standard Bronze Bronson Healthcare Partners
- · MyPriority Premier Silver Bronson Healthcare Partners
- · MyPriority Premier Silver Off Marketplace Bronson Healthcare Partners
- MyPriority Balanced Silver Bronson Healthcare Partners

- MyPriority Balanced Silver Off Marketplace Bronson Healthcare Partners
- MyPriority Prime Silver HSA Off Marketplace Bronson Healthcare Partners
- MyPriority Standard Silver Bronson Healthcare Partners
- MyPriority Enhanced Gold Bronson Healthcare Partners
- MyPriority Standard Gold Bronson Healthcare Partners



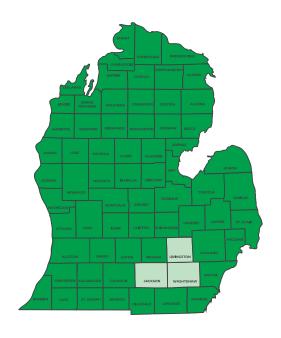
Southeast Michigan Network

Macomb, Oakland and Wayne counties.

- MyPriority Value Bronze Southeast Michigan Network
- MyPriority Value Bronze HSA Southeast Michigan Network
- MyPriority Standard Bronze Southeast Michigan Network
- MyPriority Premier Silver Southeast Michigan Network
- MyPriority Premier Silver Off Marketplace Southeast Michigan Network
- MyPriority Balanced Silver Southeast Michigan Network

- MyPriority Balanced Silver Off Marketplace Southeast Michigan Network
- MyPriority Prime Silver HSA Off Marketplace Southeast Michigan Network
- MyPriority Standard Silver Southeast Michigan Network
- MyPriority Enhanced Gold Southeast Michigan Network
- MyPriority Standard Gold Southeast Michigan Network

2024 MYPRIORITY NARROW NETWORKS PLAN OPTIONS



Reminder: Unlike many competing narrow networks, all of Priority Health's narrow network products will continue to feature:

- · No referrals or additional authorizations.
- Provider-specific names to make it easier for you and your clients to understand which facilities are covered.
- No additional limits or restrictions on care or services.

Trinity Health East Network

Livingston and Washtenaw counties and a portion of Jackson County. ZIP codes in Jackson County where this narrow network is offered: 49201, 49202, 49203, 49204, 49230, 49240, 49254, 49259, 49261, 49263, 49272, 49277, 49285

- MyPriority Value Bronze Trinity Health
 East Network
- MyPriority Value Bronze HSA Trinity Health East Network
- MyPriority Standard Bronze Trinity Health
 East Network
- MyPriority Premier Silver Trinity Health
 East Network
- MyPriority Premier Silver Off Marketplace
 Trinity Health East Network
- MyPriority Balanced Silver Trinity Health East Network

- MyPriority Balanced Silver Off Marketplace
 Trinity Health East Network
- MyPriority Prime Silver HSA Off Marketplace Trinity Health East Network
- MyPriority Standard Silver Trinity Health
 East Network
- MyPriority Enhanced Gold Trinity Health East Network
- MyPriority Standard Gold Trinity Health
 East Network

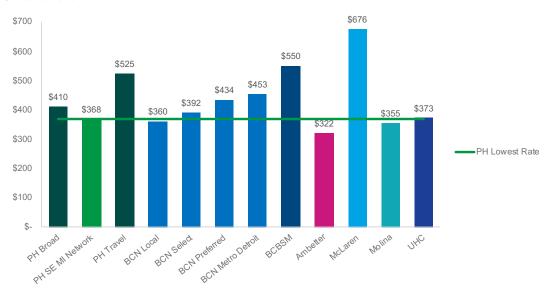
PLAN COMPARISONS

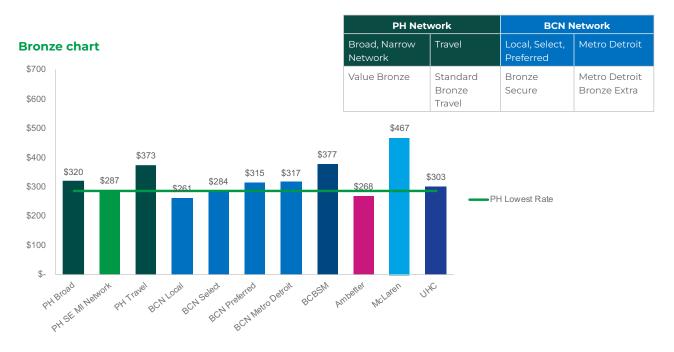
Priority Health is committed to offering members affordable plan options and one of the strongest networks in the state. Plans compared in a Rating Area might not be offered in every county.

Monroe, Wayne

Rating Area 1 Lowest Silver & Bronze Plans

PH Net	work	BCN Network		
Broad, Narrow Network	Travel	Local, Select, Preferred	Metro Detroit	
Premier Silver	Standard Silver Travel	Silver Saver	Metro Detroit Silver Extra	



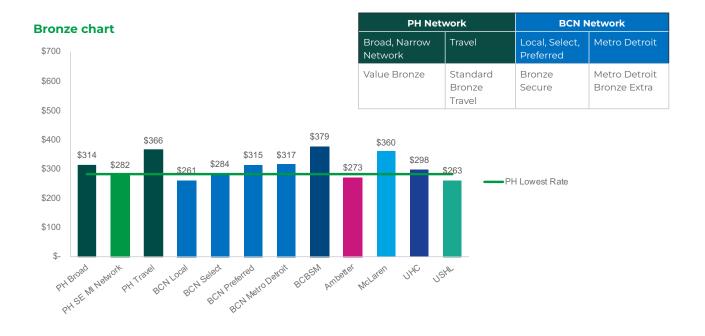


Macomb, Oakland

Rating Area 2 Lowest Silver & Bronze Plans

PH Net	vork	BCN Network		
Broad, Narrow Network	Travel	Local, Select, Preferred	Metro Detroit	
Premier Silver	Standard Silver Travel	Silver Saver	Metro Detroit Silver Extra	

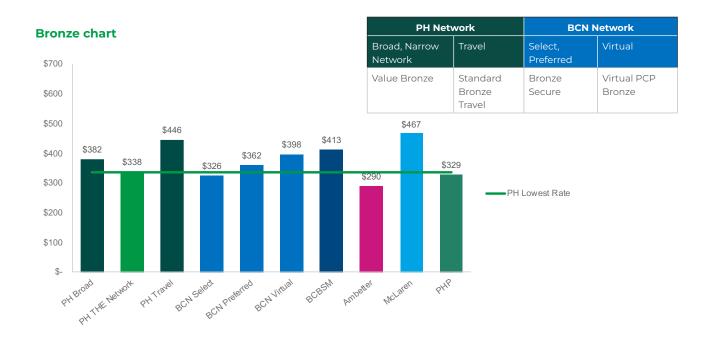




Lenawee, Livingston, Washtenaw Rating Area 4 Lowest Silver & Bronze Plans

PH Netv	vork	BCN Network		
Broad, Narrow Network	Travel	Select, Preferred	Virtual	
Premier Silver	Standard Silver Travel	Silver Saver	Virtual PCP Silver	



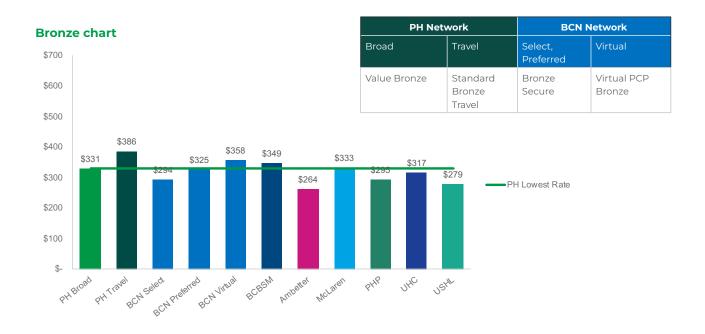


Genesee, Lapeer, Shiawasse

Rating Area 5 Lowest Silver & Bronze Plans

PH Net	work	BCN Network		
Broad	Travel	Select, Preferred	Virtual	
Premier Silver	Standard Silver Travel	Silver Saver	Virtual PCP Silver	

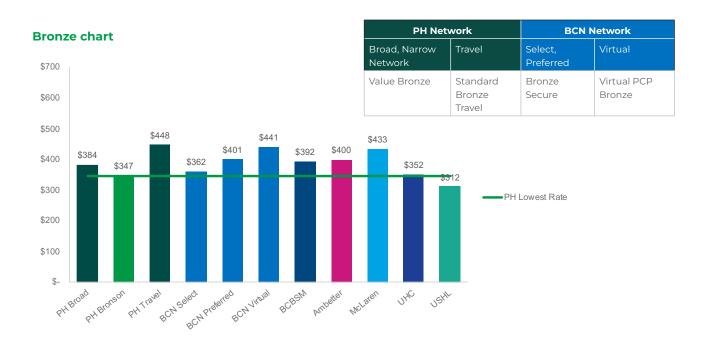




Branch, Calhoun, Kalamazoo Rating Area 10 Lowest Silver & Bronze Plans

PH Network		BCN Network		
Broad, Narrow Network	Travel	Select, Preferred	Virtual	
Premier Silver	Standard Silver Travel	Silver Saver	Virtual PCP Silver	



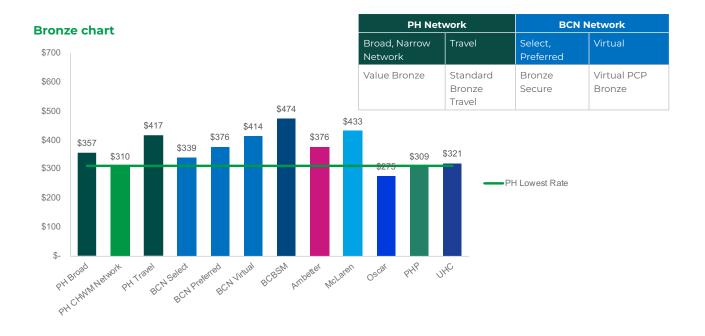


Kent, Ionia, Lake, Mason, Mecosta, Montcalm, Muskegon, Newaygo, Oceana, Osceola, Ottawa

Rating Area 12 Lowest Silver & Bronze Plans

PH Network		BCN Network		
Broad, Narrow Travel Network		Select, Preferred	Virtual	
Premier Silver	Standard Silver Travel	Silver Saver	Virtual PCP Silver	

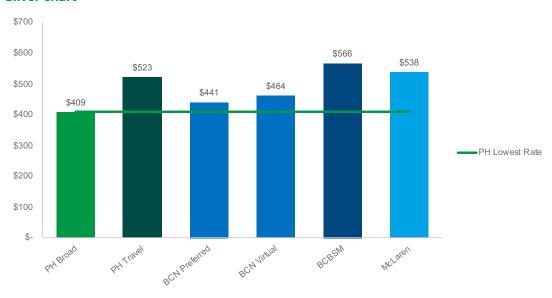


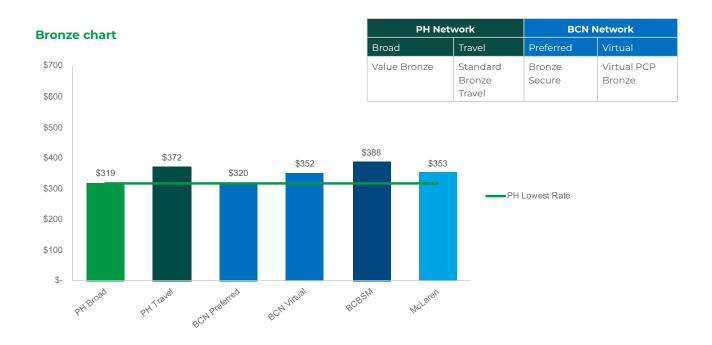


Antrim, Benzie, Charlevoix, Emmet, Grand Traverse, Kalkaska, Leelanau, Manistee, Missaukee, Wexford

Rating Area 14 Lowest Silver & Bronze Plans

PH Netv	vork	BCN Network		
Broad	Travel	Select, Preferred	Virtual	
Premier Silver	Standard Silver Travel	Silver Saver	Virtual PCP Silver	





PLAN COMPARISONS

BRONZE PLAN COMPARISONS

	Standard Bronze broad and narrow network options	Standard Bronze Travel broad and narrow network options	Value Bronze HSA broad and narrow network options	Value Bronze broad and narrow network options	
Deductible	\$7,500 / \$15,000	\$7,500 / \$15,000	\$7,200 / \$14,400	\$9,400 / \$18,800	
OOP Max	\$9,400 / \$18,800	\$9,400 / \$18,800	\$7,200 / \$14,400	\$9,400 / \$18,800	
Coinsurance	50% coinsurance, after ded.	50% coinsurance, after ded.	Covered in full, after ded.	Covered in full, after ded.	
Office visits: PCP	\$50 copay, before ded.	\$50 copay, before ded.	Covered in full, after ded.	\$35 copay, before ded	
Office visits: Specialist	\$100 copay, before ded.	\$100 copay, before ded.	Covered in full, after ded.	\$120 copay, before ded.	
Office visits: Urgent Care	\$75 copay, before ded.	\$75 copay, before ded.	Covered in full, after ded.	\$85 copay, before ded.	
Emergency Services	50% coinsurance, after ded.	50% coinsurance, after ded.	Covered in full, after ded.	Covered in full, after ded.	
Added Benefits	Chronic condition management				
		Prescriptions			
Tier la	\$25 copay, before ded.	\$25 copay, before ded.	Covered in full, after ded.	\$5 copay, before ded.	
Tier 1b	\$25 copay, before ded.	\$25 copay, before ded	Covered in full, after ded.	\$20 copay, before ded.	
Tier 2	\$50 copay, after ded.	\$50 copay, after ded.	Covered in full, after ded.	Covered in full, after ded.	
Tier 3	\$100 copay, after ded.	\$100 copay, after ded.	Covered in full, after ded.	Covered in full, after ded.	
Tier 4	\$500 copay, after ded.	\$500 copay, after ded.	Covered in full, after ded.	Covered in full, after ded.	
Tier 5	\$500 copay, after ded.	\$500 copay, after ded.	Covered in full, after ded.	Covered in full, after ded.	

SILVER PLAN COMPARISONS

	Standard Silver broad and narrow network options	Standard Silver Travel broad and narrow network options	Balanced Silver broad and narrow network options	Balanced Silver Off Marketplace broad and narrow network options	Premier Silver broad and narrow network options	Premier Silver Off Marketplace broad and narrow network options	Prime Silver HSA Off Marketplace broad and narrow network options
Deductible	\$5,900 / \$11,800	\$5,900 / \$11,800	\$3,600 / \$7,200	\$3,600 / \$7,200	\$5,500 / \$11,000	\$5,500 / \$11,000	\$3,200 / \$6,400
OOP Max	\$9,100 / \$18,200	\$9,100 / \$18,200	\$9,400 / \$18,800	\$9,400 / \$18,800	\$9,400 / \$18,800	\$9,400 / \$18,800	\$7,200 / \$14,400
Coinsurance	40% coinsurance, after ded.	40% coinsurance, after ded.	30% coinsurance, after ded.	30% coinsurance after ded.	30% coinsurance after ded.	30% coinsurance after ded.	30% coinsurance after ded.
Office visits:	\$40 copay, before ded	\$40 copay, before ded.	\$30 copay, before ded.	\$30 copay, before ded.	\$30 copay, before ded.	\$30 copay, before ded.	30% coinsurance after ded.
Office visits: Specialist	\$80 copay, before ded.	\$80 copay, before ded.	\$85 copay, before ded.	\$85 copay, before ded.	\$65 copay, before ded.	\$65 copay, before ded.	30% coinsurance after ded.
Office visits: Urgent Care	\$60 copay, before ded.	\$60 copay, before ded.	\$75 copay, before ded.	\$75 copay, before ded.	\$75 copay, before ded.	\$75 copay, before ded.	30% coinsurance after ded.
Emergency Services	40% coinsurance, after ded.	40% coinsurance, after ded.	\$250 copay + 30% coinsurance, after ded.	\$250 copay + 30% coinsurance, after ded.	\$250 copay + 30% coinsurance, after ded.	\$250 copay + 30% coinsurance, after ded.	30% coinsurance after ded.
Added Benefits	Ided Chronic condition management						
			Presci	riptions			
Tier la	\$20 copay, before ded.	\$20 copay, before ded.	\$5 copay, before ded.	\$5 copay, before ded.	\$5 copay, before ded.	\$5 copay, before ded.	30% coinsurance after ded.
Tier 1b	\$20 copay, before ded.	\$20 copay, before ded.	\$20 copay, before ded.	\$20 copay, before ded.	\$20 copay, before ded.	\$20 copay, before ded.	30% coinsurance after ded.
Tier 2	\$40 copay, before ded.	\$40 copay, before ded	\$75 copay, after ded.	\$75 copay, after ded.	\$75 copay, before ded.	\$75 copay, before ded.	30% coinsurance after ded.
Tier 3	\$80 copay, after ded.	\$80 copay, after ded.	\$100 copay, after ded.	\$100 copay, after ded.	\$125 copay, before ded.	\$125 copay, before ded.	30% coinsurance after ded.
Tier 4	\$350 copay, after ded.	\$350 copay, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	30% coinsurance after ded.
Tier 5	\$350 copay, after ded.	\$350 copay, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	50% coinsurance, after ded.	30% coinsurance after ded.

GOLD PLAN COMPARISONS

	Standard Gold broad and narrow network options	Enhanced Gold narrow network options only			
Deductible	\$1,500 / \$3,000	\$0/\$0			
OOP Max	\$8,700 / \$17,400	\$9,400 / \$18,800			
Coinsurance	25% coinsurance, after ded.	0% coinsurance			
Office visits:	\$30 copay, before ded.	\$20 copay			
Office visits: Specialist	\$60 copay, before ded.	\$45 copay			
Office visits: Urgent Care	\$45 copay, before ded.	\$75 copay			
Emergency Services	25% coinsurance, after ded.	\$250 copay			
Added Benefits	Chronic condition management				
Prescriptions					
Tier la	\$15 copay, before ded.	\$5 copay			
Tier 1b	\$15 copay, before ded.	\$20 copay			
Tier 2	\$30 copay, before ded.	\$75 copay			
Tier 3	\$60 copay, before ded.	\$100 copay			
Tier 4	\$250 copay, before ded.	50% coinsurance			
Tier 5	\$250 copay, before ded.	50% coinsurance			

OPERATIONAL UPDATES AND ENHANCEMENTS

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OEP READINESS CHECKLIST

Make sure you're ready for OEP. Review the following checklist to ensure a smooth enrollment period.

Enrollment

Dental and vision

- · Dental and vision coverage should be added during OEP.
- · Cannot be added during the year unless there is a medical SEP plan change.
- · Cannot add dental and vision through HealthSherpa.
 - However, if using HealthSherpa, payment amount can be changed to reflect the dental and vision premium. This way, clients can pick up prescriptions right away (instead of being denied because the dental/vision portion of the premium is not covered.

On/Off Exchange

- · On- to Off-Marketplace transition.
 - Even if new coverage is starting, Priority Health will not automatically cancel Marketplace coverage.
 - Marketplace plans can only be canceled by calling the Marketplace directly.
- · Renewing On-Exchange (FFM) members into an Off-Exchange plan.
 - Cancel the 2023 coverage with FFM at least three business days before enrolling in Off-Exchange plan. This ensures Priority Health receives and processes FFM cancellation before Off-Exchange enrollment is received.
 - If the On-Exchange policy has not been canceled with the FFM, the Off-Exchange application will be pended (put on hold).
 - Once termination is complete, return to Priority Quote (PQ) to resubmit "pended" application.

Payments

Credit card

- PQ application permits agents to set up recurring credit card or EFT payments through the Instamed portal.
- · If you don't want to set up a payment at the time of enrollment, bypass the setup and the member will receive an invoice.
- Once the member is enrolled, they will have access to their member portal and can set up recurring payments.
- · Recurring payments must be set up by the 19th of the month.
 - Cutoff date is 19th of the month.
 - Changes after the 19th of the month will not be captured

Delinquent payments

- · If one of your clients is past due, they will receive an email message.
- · You can check your agent book of business for members who are at risk of losing their coverage due to delinquency.
- · Sort on past due and APTC columns.

Additional reminders

Off Exchange members: effective date

- · You should not make requests for changes to the effective date after the application has been submitted through PQ (Off-Exchange).
- · This causes downstream impacts to the billing process.

On-Exchange members: effective date

• If you have members enrolled in an FFM plan, you must make all the changes with the Marketplace and not request them directly from Priority Health.

Terminations

- · Agents should not request retro terminations.
- Priority Health follows CMS guidelines that will terminate the day of receiving the information or a future date.

Special enrollment period (SEP)

- · Special enrollment periods for loss of coverage require documentation.
- · Acceptable documentation can be found in the Agent Center.

Short-Term coverage

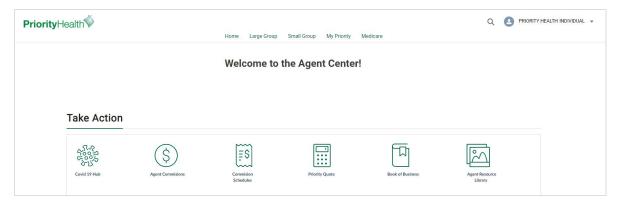
- Michigan law allows an individual to purchase a STLD (Short-Term Limited-Duration) policy for 185 days or less out of any 365-day period with the same insurer.
- The 365-day period begins the first effective date of coverage in the previous year and does not reset when there is a gap in coverage.
- · Loss of short-term coverage doesn't qualify as an SEP.

ABOB ENHANCEMENTS AND ROLLOUT

- Why Vlocity and the benefits it will bring to agents
- · Enhancements they'll see ahead of OEP:
 - Viewing and ordering ID cards
 - Members aging into Medicare report
- · Future enhancements to come:
 - What we currently have in the works
 - What to expect later this year and into next year

Current State Migration

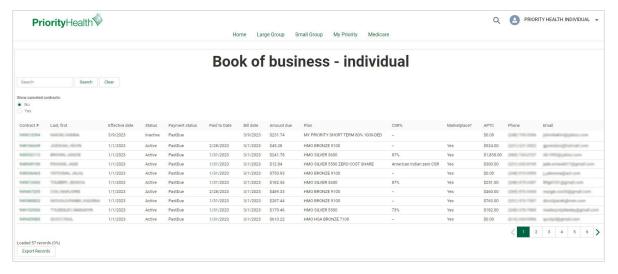
Step 1: Agent logs into their Agent Portal and clicks on the "Book of Business" tile.



Step 2: Agent selects the line of business they'd like to view.



Step 3: The landing page for the book selected will load. From this landing page, the agent can search for clients, export their book of business, view canceled contracts or click on the contract number of any client to access the member details page for more detailed information on that account. All columns on the landing page are also sortable.



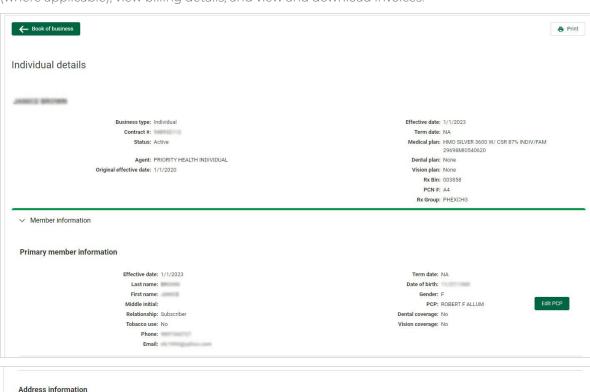
Search/canceled contracts toggle:

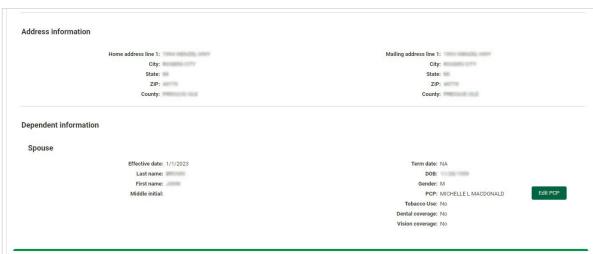
how canceled cor	tracts:	

Export book to CSV option:

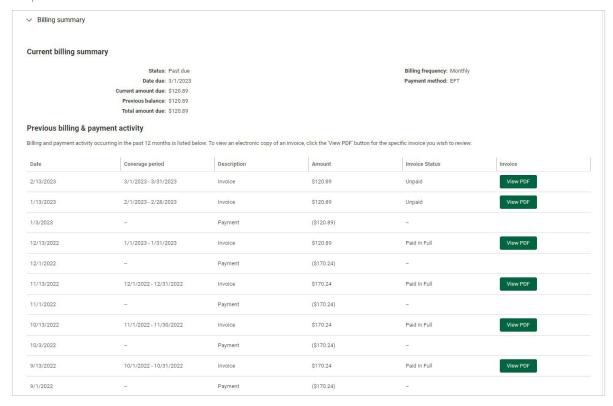


Step 4: If an agent clicks on the contract number to take them to the member details page, they can see more detailed plan information, including prescription and ancillary info, view dependent demographic information, view and change PCPs for all members on the policy (where applicable), view billing details, and view and download invoices.





Step 4: Continued



Enhancements

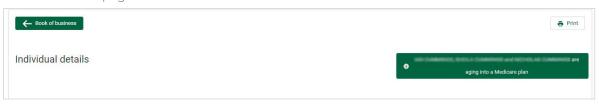
Members Aging Into Medicare filter

The landing page will be updated to include a filter for members aging into Medicare. If an agent clicks the check box next to this prompt, the landing page will be filtered down to just those contracts that have one or more members aging in (64.5 years of age or older). From there, agents can view the members details or export the list to a CSV file. There will also be an informational banner placed at the top of the member details page of those contracts with at least one member aging into Medicare that will list the member(s) falling into this category.

Landing page:

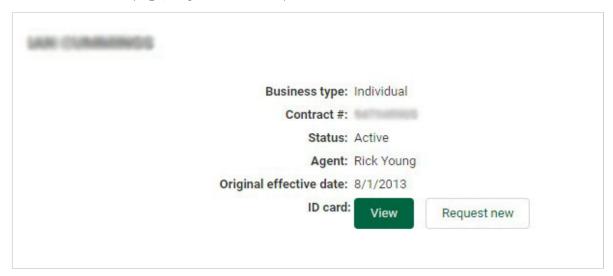


Member Details page:



View/Order ID Cards

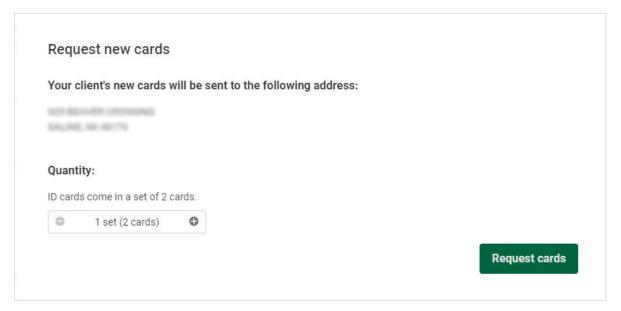
Process: Once the agent has clicked on the contract number of a client and is brought to the member details page, they will have the option to view and/or order ID cards.



View opens a new tab with a PDF of the ID card.



Request new button opens a modal with the address and the option to order up to six cards (three sets)



NOTES		

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HEALTHSHERPA

HealthSherpa is an innovative health care technology and the country's largest ACA agent enrollment platform.

HealthSherpa is a faster and easier alternative to *healthcare.gov*, helping you enroll more clients, all while managing and growing your book.

Benefits of using HealthSherpa:

Fast

- · No redirect to healthcare.gov
- \cdot No more waiting rooms
- · No more three-way calls with CMS
- · Pre-populated renewal apps

Automated

- · Bulk email marketing
- · Branded enrollment site for your self-serve clients

Quote and enroll

- · Shop and enroll from one all-inclusive site
- · Eligibility notices
- · Drug and provider search

Manage

- · Upload documents for clients
- · Resolve DMIs and upload documents
- · Real-time status and notifications
- · Report life changes
- · Document retrieval (e.g., 1095As)
- · Add any Marketplace client

Did you know?

HealthSherpa is a CMS approved vendor for the FFM Agent and Broker Training Program. When you complete your training through HealthSherpa, you're also eligible for free continuing education units (CEUs) that qualify toward "Health Line of Authority" requirements in Michigan.

- · Individual Marketplace training for new agents and brokers
- · Individual Marketplace training for returning agents and brokers

PHARMACY

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PHARMACY

Pharmacy trends evolve rapidly, driven by novel drugs, therapies, market shifts and access-cost dynamics. Priority Health acts to optimize cost-effective outcomes through a continual and meticulous assessment of this ever-changing landscape. PH's pharmacy team works to ensure our members have sustained access to necessary treatments through thoughtful plan design, evidence-based clinical programs and quality-oriented drug management services.

Trends

- · Utilization shifts in GLP-1s and autoimmune medications
- · Gene and cell therapy

Core benefit changes

 Continuous glucose monitors (CGM) benefits going exclusively to pharmacy at zero dollar (\$0) member cost share, effective 1/1/24

MyPriority formulary updates

· Formulary update highlights for 1/1/24

NOTES			

RATES, COMMISSIONS, AGENT RESOURCES AND CERTIFICATIONS

2024 RATES AND COMMISSIONS

2024 rates

You can easily access the 2024 rates in the Agent Center. Simply download and print individual rating areas for easy access, or use our new searchable, interactive rate book. Rates are also available in PriorityQuote.

2024 commission structure

Effective Jan. 1, 2024, the MyPriority Individual agent commission schedule will reflect the following payment schedule:

New and renewing contra	2024 commissions	
New contracts, first year (SEP and OEP)	New members only. We will accept a member as new if they have not been covered with us for the last 12 months.	5%
Renewing contracts	With an original effective date of 1/1/19 and later	4%
Renewing contacts	With an effective date of 12/1/18 and before	2%
Short-term contracts		
New business		20%
MyPriority Dental and Vis	ion	
New business (first year)		2%

AGENT RESOURCES AND REQUIRED CERTIFICATION

Agent Center

The Agent Center is Priority Health's online portal that provides you quick and easy access to valuable information, including plan documents, marketing materials, post-enrollment information and more.

Agent services

The agent services team is available to help answer questions about products and benefits, application status, provider network, membership, billings and claims Monday – Friday, 8:30 a.m. - 5 p.m. Call 800.970.7379, option 1.

Commissions and licensing

Contact the commissions and licensing team with questions about agent agreements, account creation, commissions and licensing information.

For questions, please send an email to commissions-licensing@priorityhealth.com.

Federally Facilitated Marketplace (FFM) certification requirement

CMS requires that FFM certification be completed for each plan year (prior to the sale of a policy or prior to an active change).

Priority Health commissions will not be earned or paid for a policy that is sold or had active changes made if the broker is not properly certified for the applicable plan year.

Visit cms.gov for registration and training sessions for both returning and new agents and brokers.

Priority Health